



System Integrator Program

A tailored program providing service and support to System Integrators delivering Siemens solutions.

From personalised skill development and training opportunities through to access to software and hardware tools, the APS System Integrator Program in partnership with Siemens provides the ultimate support and platform for local System Integrators.

SIEMENS

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APS System Integrator Program

As industry begins to realise the potential of digitalisation, requirements and tasks for System Integrators are especially diverse. So it's good to have a partner at your side who understands your needs and knows your business.

The APS System Integrator Program offers a tailored partnership program providing service and support to System Integrators delivering Siemens Solutions. From personalised skill development and exclusive training opportunities through to access to software and hardware tools, the tailored program is designed to unlock the potential of the Siemens product and solution range as well as increase revenue and profits for loyal users.

With a focus on rewarding System Integrators for choosing APS and Siemens, the program offers access to a range of events and incentives in addition to the core training and support – it's all about a true partnership and promoting growth and profitability.



SKILL DEVELOPMENT

Unlock training and hands-on workshops specially designed to fully utilise the capability of Siemens technology.



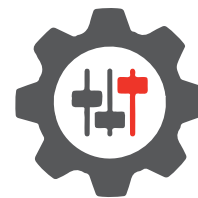
TOOLS

Access to software and hardware tools to enable market leading integration and project delivery.



SERVICE AND SUPPORT

Service and support including online, phone, remote access.



CUSTOMISATION

Program developed together with our in-house specialists that aligns with individual needs and requirements.

Program Levels

Choose from one of three program levels each designed to meet the varied requirements of local System Integrators. On an increasing scale, each program grants access to a custom software package designed for compatibility with Siemens hardware. Each program also includes software update service for the first 12 months as well as optional hardware add-ons at exclusive program pricing. For added flexibility, we can also help you transition across program levels so that you have access to the tools you need as your business requirements grow and develop.

BASIC

Entry level program ideal for small project work and basic automation.

PROFESSIONAL

Specially designed to support experienced System Integrators with complex project work.

PROFESSIONAL PLUS

The ultimate System Integrator support package complete with fully installed Field PG.

APS System Integrator Program

When partnering with APS and Siemens, local System Integrators benefit from a complete portfolio that's designed to meet their specific demands ranging from automation & process, motor control & drives and power distribution.

When partnering with APS and Siemens, local System Integrators benefit from a complete portfolio that is carefully designed to meet their specific demands. In addition to the market leading Siemens range, you will also have unique access to the extended APS portfolio that features Weidmüller and Rittal.

AUTOMATION AND PROCESS

PLCS & REMOTE I/O 	HMI 	POWER SUPPLIES 	INDUSTRIAL SOFTWARE 	INDUSTRIAL ETHERNET SWITCHES 
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MOTOR CONTROL AND DRIVES

CONTACTORS 	SOFT STARTERS 	PUSH BUTTONS AND SIGNALLING 	DRIVES 	INTELLIGENT MOTOR MANAGEMENT 
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ENCLOSURES

ENCLOSURES 	CLIMATE CONTROL 	SOFTWARE AND PANEL BUILDING SYSTEMS 
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POWER DISTRIBUTION

DBS 	MCCBS 	MCBS 	RCBOS 	ARC FAULT DETECTION 
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WIRING AND CONTROL

CONNECTIVITY AND TERMINATION 	MARKING SOLUTIONS 	TOOLS 	DEVICE CONNECTION TECHNOLOGY 
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CABLE TECHNOLOGY

PVC DATA AND CONTROL 	PROFINET AND PROFIBUS 
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Join our program

You're exclusively invited to apply to join our program.

Simply visit apsindustrial.com.au/siprogram to register your interest and one of our friendly team will soon be in contact!



What do I get?

Through establishing a baseline level of knowledge and understanding of the Siemens portfolio, our dedicated and expert team will work alongside you and your business to implement ramp-up workshops designed to enhance knowledge and performance. These proven workshops lean on decades of local industry experience and also provide access to a local community of like-minded business and professionals to further enhance your businesses capability.

- | Siemens health check to establish baseline knowledge and capability
- | Customised program to achieve increased revenue and profits
- | Ramp-up workshops to build expertise
- | Access to tailored starter kit comprising core software and hardware
- | Access to special pricing and stock availability throughout the Siemens portfolio



OUR LOCATIONS

National footprint with strategic local stockholdings.

APS Industrial is headquartered in Melbourne and in addition has a national network of offices in Adelaide, Perth, Sydney, Brisbane and Tasmania supported by strategic local stockholdings and expert technical and application knowledge.

apsindustrial.com.au

CONNECT WITH US



MELBOURNE

5-7 Corporate Ave,
Rowville, Melbourne VIC 3178

Ph: (03) 8514 3500
Sales: 1300 309 303
Email: vic@apsindustrial.com.au

SYDNEY

Unit P1, 10-16 South Street
Rydalmere, Sydney NSW 2116

Ph: (02) 8898 6200
Sales: 1300 309 303
Email: nsw@apsindustrial.com.au

BRISBANE

49 Borthwick Avenue,
Murarrie, Brisbane, QLD, 4172

Ph: (07) 3063 3100
Sales: 1300 309 303
Email: qld@apsindustrial.com.au

ADELAIDE

13-15 Shepley Avenue
Panorama, Adelaide SA 5041

Ph: (08) 8111 5100
Sales: 1300 309 303
Email: sa@apsindustrial.com.au

PERTH

56 Millrose Drive,
Malaga, Perth WA 6090

Ph: (08) 9249 9155
Sales: 1300 309 303
Email: wa@apsindustrial.com.au

TASMANIAN DISTRIBUTION PARTNER

Bamford Engineering Products
Launceston - 32 Gleadow Street,
Invermay, TAS, 7248

Devonport - Unit 1, 18 Ferguson Drive,
Quoiba, TAS, 7310

Hobart - 441A Macquarie Street,
South Hobart, TAS, 7004

Ph: (03) 6336 9666
Email: sales@hmbeng.com.au